

Photographers: Your Web & Social Media Brand

Mike Anthony & Martin Cregg



Website Hierarchy

Visitors

Domain Host

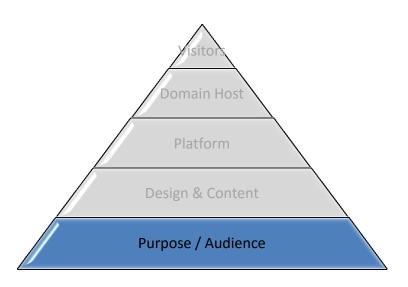
Platform

Design & Content

Purpose / Audience



Purpose & Audience



BPG Website Purpose:

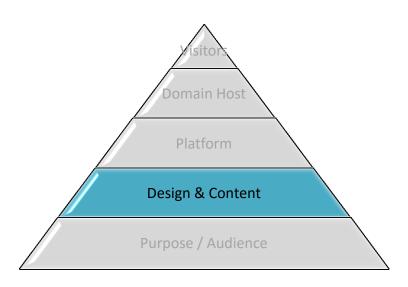
- Existing members
 - Informational
 - Portfolio
- Prospective members
 - Portrays activity and ability

- Portfolio?
- Commercial?
- Informational?
- Educational?
- Blog component?
- Just because!

Will SEO be necessary?



Design & Content



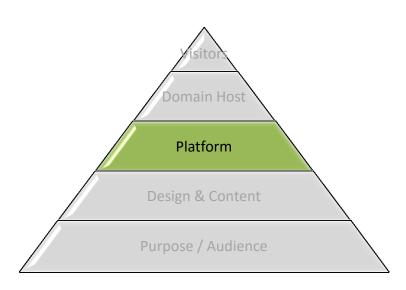
BPG Website Design & Content:

- Five different designs considered
 - Solicited feedback
 - Iterative process
- Content changes frequently
- Responsive

- Driven by the purpose and audience
- User Experience UX
 - Responsive (PCs and devices)
- Is content easy to find?
- Will content change:
 - Frequently
 - Periodically
 - Rarely
- Easy to update and maintain?



Platform



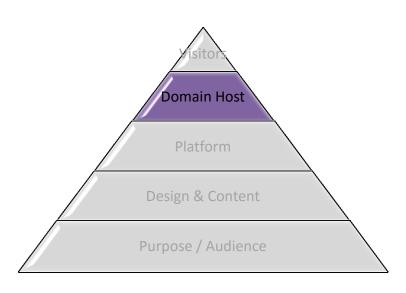
BPG Website Platform:

- WordPress
 - Elementor Builder
 - Plugins
 - Galleries
 - Events
 - SEO
 - Backups

- WordPress
- Website Builders
 - WIX
 - Squarespace
- Template
- Easy to maintain



Domain Host



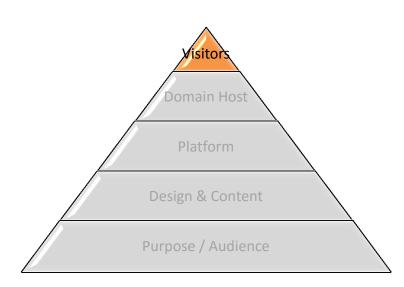
BPG Website Domain Host:

- GoDaddy
 - Historical
 - Provides everything we need
 - Good support
 - Unlimited Storage

- Providers
 - GoDaddy
 - 1&1
 - Bluehost
- Support
- Redundancy / uptime
- Traffic volume
- Storage
- Email

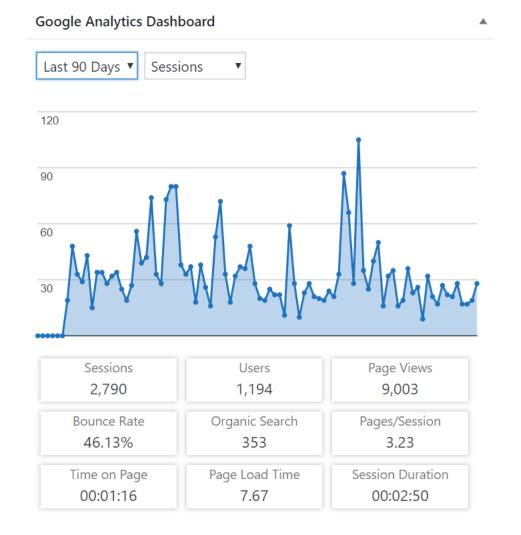


Visitors



BPG Website Visitors:

- Key events should drive visitors
 - Sam Abel
- Rinse and repeat
 - Purpose / Design





A Good Man to Know

June 8, 2018 by Ed Batsel



Al Wood is a good man to know! You don't have a chance to meet many people like Al Wood, who is extremely creative, totally aside from his photography. Over the years, he has been into wood carving, sculpture, working in bronze and even into some "serious" woodworking. For a period of 10 years, he ... Read more

Working Together Wins Every Time

April 27, 2018 by Ed Batsel



Your grandmother wasn't the originator of the expression "two heads are better than one." It first appeared in a book of collected English colloquial sayings, first printed in 1546, put together by John Heywood. We all know it makes sense and works in most situations. Today, we use the word "syncretistic" to describe an environment ... Read more

Confessions of a YouTube Junkie

May 25, 2018 by Ed Batsel



I spend a lot of time on the web. I subscribe to about 25 YouTube channels, and regularly check out 25 or so other pages—a couple of them daily. More than once I have encountered the idea that I probably should spend less time reading and sitting at my computer and go out and shoot. ... Read more

"Your Camera Doesn't Make Pictures...You Do"

May 11, 2018 by Ed Batsel



Those words are so true! They remind me of my years-ago, now basic photography course at Nashville State Community
College. The teacher invited us out into the hall to look at some framed pictures on display. They were interesting, well-done pictures, and professional-looking images. When we came back in, he asked us what cameras we ... Read more

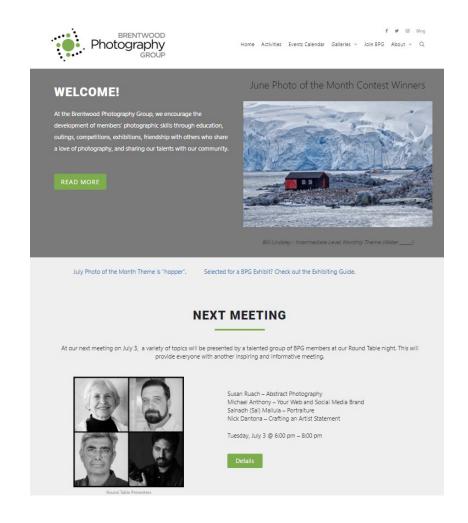
Blog

- Need dedicated resource
 - Ed Batsel
- Regular articles
- Google sees activity
- Ranking
- Post to social media



A Few Things You Can Do

- Visit the BPG website:
 - www.brentwoodphotograpgygroup.org
- View the blog written by Ed Batsel
 - Comment
 - Helps with Google Ranking
- Provide ideas for improvement
 - Information you'd like to see
 - Ability to find what you're looking for





Social Media - Guidelines

- Know your objectives
- Use the right tools for those objectives
- Consistently publish fresh, high quality content
- Actively participate in social communities with comments, shares, likes, replies



Social Media

- What are your objectives?
 - Share my images with friends/family/other photographers
 - Get inspiration from other photographers
 - Follow/share in a photography niche
 - Showcase my portfolio for galleries, potential buyers
 - Generate business (weddings, seniors, headshots, commercial, etc)





- Launched 2004 aimed at college students
- 2.2B active monthly users
- 1.5B daily active users (accessed 8x per day)
- \$34B advertising revenue
- Most activity on weekday afternoons
- 60M business profiles
- 300M photo uploads daily
- Average visit is 20 minutes







3. People Aged 18-29 Are the Most Prevalent Facebook Users (65+ Is the Least)

The age groups on Facebook break down by use as such:

- 88% of those 18-29
- 84% of those 30-49
- 72% for those 50-64
- 62% for those 65+

Despite being the smallest age group on the platform, Facebook seems to be the best option for reaching older users on social media when compared to other networks. Here's a breakdown of social media usage of 65+ year olds on other networks:

- 8% use Instagram
- 10% use Twitter
- 20% use LinkedIn
- 16% use Pinterest
- Less than 10% of 50+ year olds use auto-delete apps like Snapchat

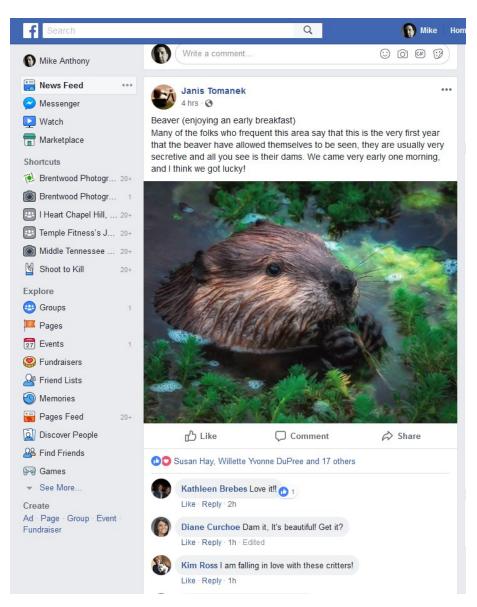




- Profile (Individuals)
 - Add friends, follow business pages, post updates, share photos/videos, join groups, interact with other profile or page posts
 - Newsfeed interface based on preferences,
 likes/follows and algorithm of active interactions
 - Review your Privacy Settings
 - Messenger

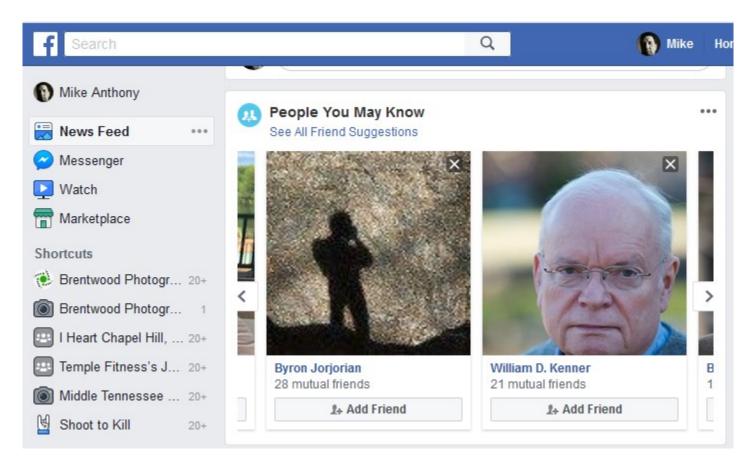








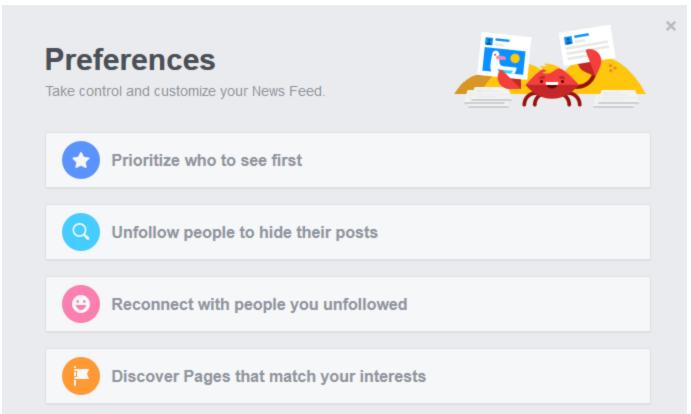








Newsfeed Preferences

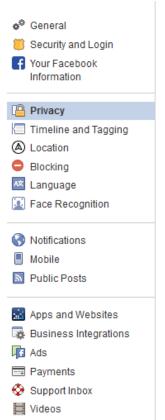




Privacy Settings and Tools



Privacy Settings



Your Activity	Who can see your future posts?	Friends	Edit
	Review all your posts and things you're tagged in		Use Activity Log
	Limit the audience for posts you've shared with friends of friends or Public?		Limit Past Posts
How People Find and Contact You	Who can send you friend requests?	Everyone	Edit
	Who can see your friends list?	Friends	Edit
	Who can look you up using the email address you provided?	Friends	Edit
	Who can look you up using the phone number you provided?	Friends	Edit
	Do you want search engines outside of Facebook to link to your profile?	No	Edit

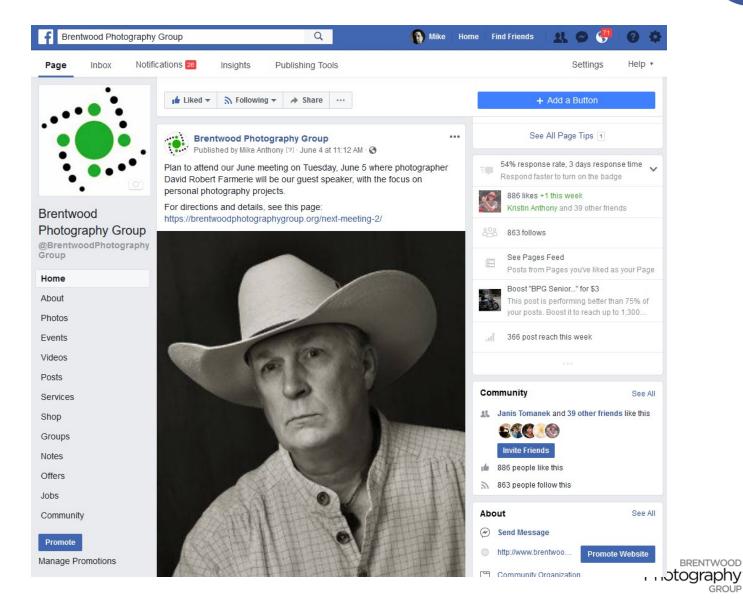




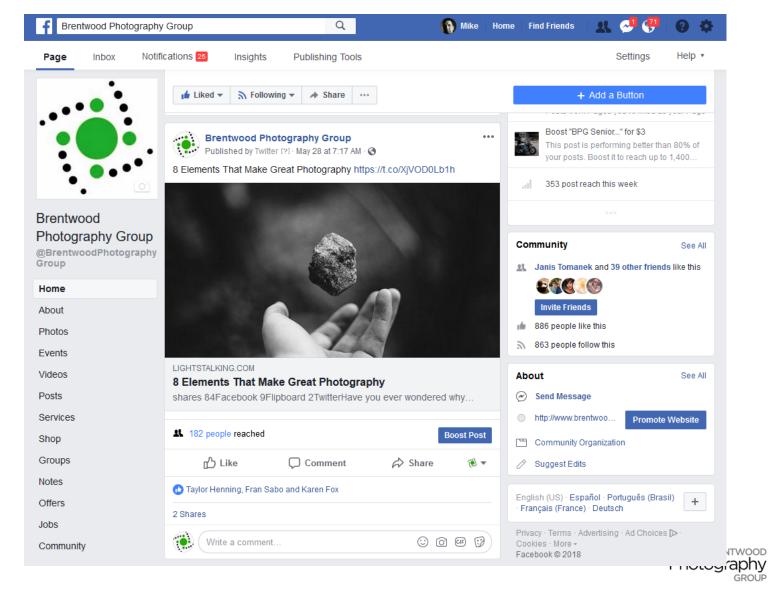
- Pages
 - Business or Organization
 - Publishes content relevant to audience that follows the page
 - Can allow or restrict comments on page posts
 - Followers can react to and/or share posts









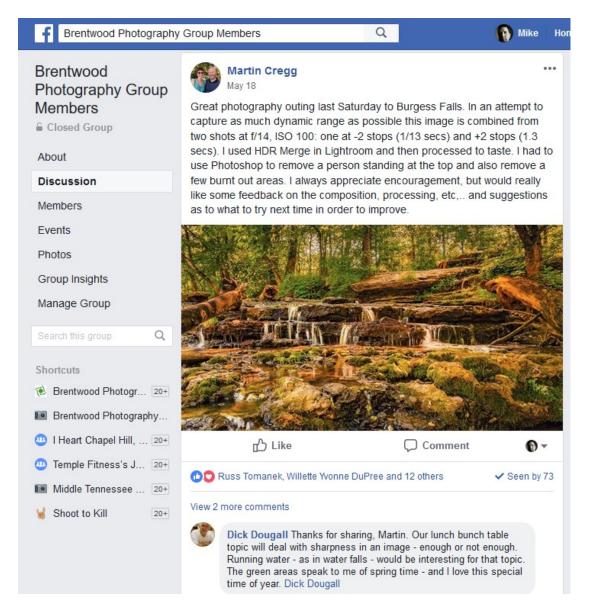




- Groups
 - Open or Restricted Membership
 - A community of people with a common interest
 - BPG Members Only share images, articles, opportunities, encourage fellow members
 - Black & White
 - Square Format
 - Women's Portraits











- Best Practices
 - Post regularly with your best content
 - Use photos and/or videos to capture views
 - Integrate with other social channels (ex: Instagram, Twitter)
 - Engage followers with dialog
 - Use Insights for analysis
 - Separate personal and professional identity





- Launched 2010, now owned by Facebook
- 1B individual users. 500M+ daily active users.
- 25M business profiles
- \$7B advertising revenue
- Average visit is 25 minutes
- Highest interaction rate among social platforms
- 50M+ photos posted daily
- 4B+ posts liked per day
- USA 26% Male/38% Female Mobile Users have Instagram profiles

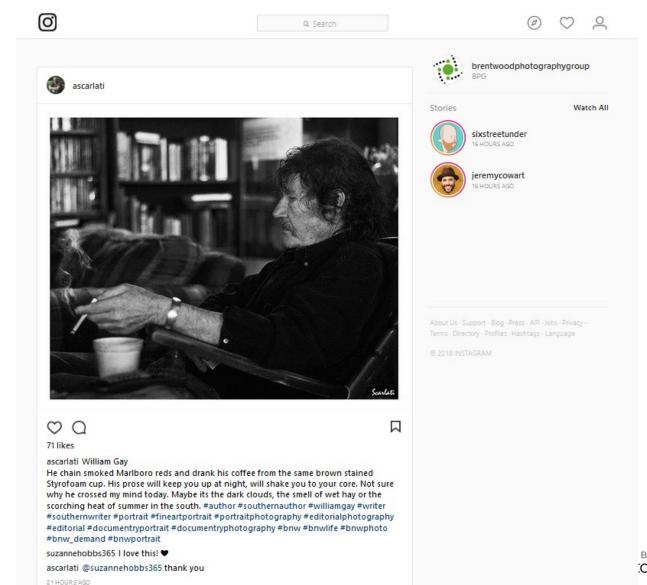




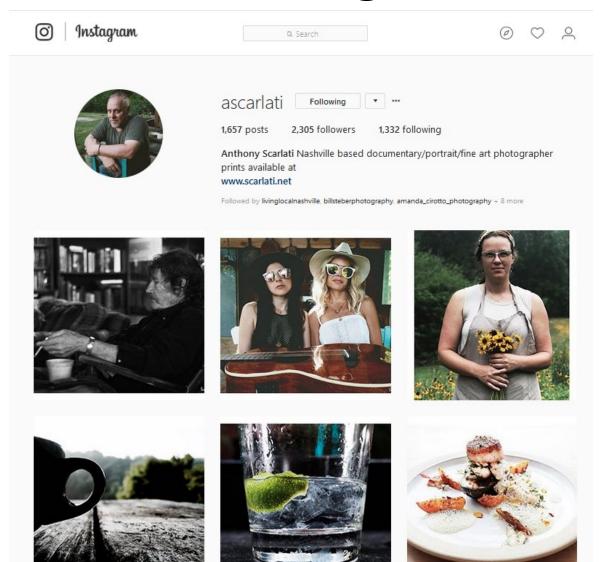
- Mobile photo and video sharing platform (photo filters available)
- Content organized with tags and/or location data
- Follow other users or topics (via hashtags)
- Like, comment, reshare others' posts
- Post single or multiple images in a post
- Push to Facebook profile/page
- Publish Stories (24 hour life)
- Message other users





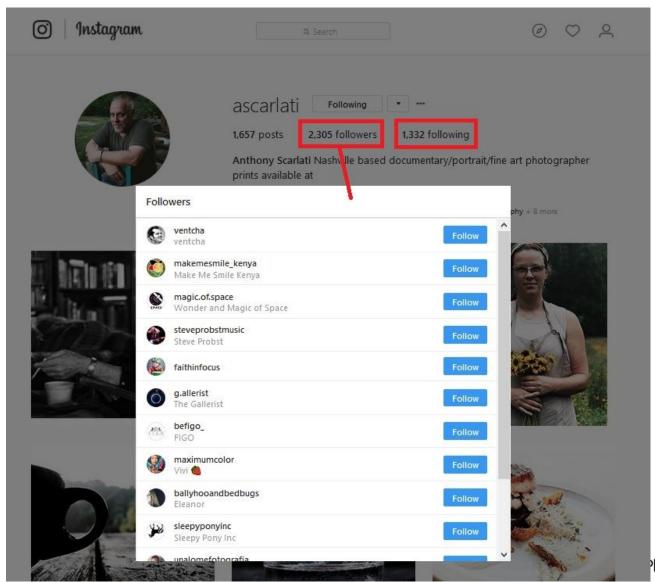
















- Best Practices
 - Separate personal and professional identity
 - Recognizable & searchable account name
 - On brand profile photo
 - Informative, actionable bio w/links to drive traffic outside Instagram
 - Create business profile, use Insights (analytics to tune your presence)





- Best Practices, cont'd
 - Post ~5x per week
 - Curate your content! Highest quality, consistent look and feel. Tell stories with themes and project-based content.
 - Use hashtags
 - Use Stories with links, polls, calls to action
 - Interact with others
 - Be patient. Build your content and base over time.





Social Media - Tools

Later

- Upload image, post comments, schedule exact post time in advance
- Free and premium based plans
- Integration to Facebook, Instagram, Pinterest,
 Twitter
- Computer based post management, supplemented with mobile app
- Options to auto-post or notify you to manually push



Social Media - Tools



- Hootsuite analytics & scheduling, enablement of multiple editors
- CoSchedule social post scheduling
- Buffer social post scheduling
- Planoly social post scheduling
- Postify social post scheduling
- Repost repost content from other users



Social Media - Tools



- Union Metrics analytics
- Sproutsocial analytics & scheduling
- Iconosquare analytics & scheduling
- BuyTrueFollowers buy an audience



Social Media – Image Editing



- Lightroom CC for Mobile
- Photoshop Express
- Photoshop Fix
- VSCO
- Snapseed
- Tadaa
- Filterloop
- Pixlr
- Wordswag



Photography Communities/Inspiration

- Tumblr Image based, photography niches, hashtag search
- Pinterest Image based, theme search
- Eyem Inspiration, buy/sell images
- Behance Curated galleries, photography & design
- Flickr Image hosting, follow others, theme search
- **500px** Inspiration, share images
- Flipboard Collects articles/images across the web
- Digital Photography School Photography articles
- PetaPixel Photography articles



Questions



